



News Release

RJM Waste Equipment Corporation Receives 2004 Environmental Business Journal Business Achievement Award

Washington, DC – February 16, 2005

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A. E. Rosica & Co., Inc. (AER&CO, www.aerosica.com) announced today that its client, RJM Waste Equipment Corporation (Easley, SC), has been awarded Environmental Business Journal's (EBJ) 2004 Business Achievement Award in the "Small Firms" (annual revenues up to \$20 million) category.

According to EBJ, RJM received the award, "...for bringing its annual revenue run rate to \$18 million over...a period during which the waste equipment sector has been suffering perhaps more than at any other time in its history. The sector saw its first ever "shake-out" in 2004 due in part to unprecedented increases in steel costs. During this period, several major players in the industry, and numerous smaller ones, closed their doors permanently. ...RJM expects to move to the mid-size company level next year, with revenues in excess of \$20 million."

"We are very appreciative of EBJ's recognition of our efforts over the last several years," remarked Ron McCracken, RJM's founder and CEO. "We have a very dedicated team of employees, managers, sales personnel and investors (Frontier Capital) who have made it all happen," he continued. "It's been a tough time for the industry as a whole. Our team has understood this and has responded accordingly. As a result, we can now look forward to continued growth and increased profitability."

RJM manufactures the "Mighty Mac™" line of high quality solid waste handling equipment that is used by the industry's leading collection and disposal companies to safely contain and compact solid waste and recyclable materials.

Frontier Capital is a private investment firm seeking experienced management teams committed to building companies capable of delivering extraordinary value. Its investment focus includes both high and low technology businesses located in the Southeast and Mid-Atlantic States.

AER&CO is a specialized financial advisory firm serving the environmental, energy, technology and healthcare industries. Its clients range in size from large corporations, utilities and financial institutions to smaller middle market and growth companies. Services it offers include mergers & acquisitions and capital formation.