

## News Release

### **A. E. Rosica & Co., Inc. closes second round equity investment between RJM Waste Equipment Company and Frontier Capital and RJM management**

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A. E. Rosica & Co., Inc. (AER&CO) announced today that it has successfully closed a second round equity investment transaction between its client, RJM Waste Equipment Company (Easley, SC) and Frontier Capital (Charlotte, NC) along with RJM's management – see attached tombstone.

Commenting on the transaction and his investment partners, Ron McCracken, President and CEO of RJM, had this to say, "This investment gives us the capital we need to continue to execute our plans for growth that were initiated just over one year ago. It also reinforces our commitment to our customers, vendors and the industry. In just over a year, we have more than doubled the size and capabilities of our company, thereby strengthening our ability to serve our customers from our manufacturing facilities in the Carolinas and Arizona. Frontier Capital has been a very good partner as has been confirmed by this second round of financing. In addition, AER&CO has been with us every step of the way."

Richard MacLean, a Partner with Frontier Capital, added, "Obviously, we are pleased with the job RJM management has done growing the company. This past year we had to build and/or upgrade three manufacturing plants, enter a new market, and put in place new systems to support a larger and growing business. We look forward to working with management in the coming year to continue to continue on this path of growth and improvement."

RJM manufactures the "Mighty Mac™" line of high quality solid waste handling equipment that is used by the industry's leading collection and disposal companies to safely contain and compact solid waste and recyclable materials.

Frontier Capital is a private investment firm seeking experienced management teams committed to building companies capable of delivering extraordinary value. Its investment focus includes both high and low technology businesses located in the Southeast and Mid-Atlantic States.

AER&CO is a specialized financial advisory firm serving the environmental, energy, technology and healthcare industries. Its clients range in size from large corporations, utilities and financial institutions to smaller middle market and growth companies. Services it offers include mergers & acquisitions and capital formation.



*“Mighty Mac”*

## **RJM Waste Equipment Company**

Manufacturers of  
“Mighty Mac”  
solid waste handling  
equipment

Series B  
Preferred Stock



**Frontier Capital**  
Lead a team of investors  
that included management

**A. E. Rosica & Co., Inc.**  
Represented RJM Waste Equipment Company

**A. E. ROSICA & CO.**

*“Financial advisory services and capital for industry”*

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